

## Pre-owned

An affordable sale or lease alternative

If your situation doesn't warrant a large capital investment, or you have only a short-term requirement then a fully reconditioned, pre-owned, sale or lease robot – with a full ABB warranty – could be the answer. For those customers who will benefit from reduced training costs and a common spares store may choose this option to keep a common robot type across the plant.



**ABB**

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### Sale or lease

A production peak, or new product pre-testing, will almost certainly not merit the purchase of a new robot. Neither will some situations which demand new technology but have only a limited budget. In these cases, a pre-owned robot is a highly cost-effective solution. It has the added advantage of allowing you to add the same model to your existing robot production line – retaining a consistent installed base, with savings on fixtures, programming, spare parts and additional training.

However, sometimes even a pre-owned robot may seem an unnecessary investment. We therefore offer a leasing option tailored to suit your needs.

### Reconditioning

ABB reconditioning of pre-owned robots is a comprehensive process which restores them to their original operating condition. The process can also include retrofitting or upgrading, taking advantage of current technological advances. Any engineering enhancements or new software releases or upgrades which have been developed since the machine was first introduced can also be added, to create a reconditioned robot with up-to-date functionality. All ABB reconditioned robots are certified to current safety standards and covered by a full warranty.

### Service Support

All pre-owned ABB robots are backed by the same levels of training, service and technical support that we provide for our new equipment. We hold a full inventory of spare parts for every machine, and can provide fully qualified engineers for repair and remedial work, as well as to help you optimise processes and develop new applications.

### Fast Delivery

A range of pre-owned robots is available from stock, for fast delivery anywhere in the world. Your local Flexible Automation Centre can give you more information on pre-owned stock availability and delivery times.

